



# 2022 BANKERS SCHOOL FOR SUPERVISORY TRAINING

OCTOBER 4-6, 2022 - THE BANKERS CENTER, LBA OFFICE  
*(Register Early - Registration limited)*

*The Bankers School for Supervisory Training is a three-day program, developing managerial skills for frontline supervisors. The annual school provided by the Louisiana Bankers Association hosts students from all over the state. In 2022, we will hold two schools - June 21-23 and October 4-6. The 2022 sessions will be the School's 49<sup>th</sup> anniversary. To date, more than 4,500 bankers have participated in the school.*

## CURRICULUM

### **DiSCover Your Leadership Style**

*Jennifer Ledet, Ledet Management Consulting*

This highly interactive, fun, and enlightening session will help leaders and emerging leaders to understand themselves, their own motivations, strengths and behavioral tendencies and how they can use these qualities to step up and be a more confident and competent leader. With a clear understanding of human behavior and the reasons why you do what you do, (and the reasons others do what they do!) you will be in a unique position to improve your own results as a leader and communicator.

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### **HR Overview and Supervisor Best Practices Discussion**

*Fred Preis, Breazeale, Sachse & Wilson, L.L.P.*

- As a supervisor, learn the basic human resource functions most helpful to you.
- Supervisor Best Practices Roundtable Discussion

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### **They Just Don't Understand: Surviving the Modern Workplace**

*Julie Laperouse, Screaming Peacock*

There's no denying the underlying frustration in many workplaces over differences in perspectives. For the first time in history, five generations are working side by side and we are more aware than ever about the importance of having diverse voices involved in decision-making. Whether these differences stem from work ethic or work styles and whether they are perceived or real, there are real solutions to finding some common ground. Join Julie Laperouse of Screaming Peacock for actionable takeaways on how to have the right conversations and create an environment where team members look at differences as an opportunity to learn. You don't even have to walk uphill in the snow both ways to get there.

### **Management Behavior**

*Kerry Sauley, PhD, Louisiana State University*

- Understanding Job Performance
- Effective Coaching
- The Art of Feedback
- Ten Keys to Success

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### **Performance Evaluations**

*Jay Touns, Retail Management Resources, Inc.*

- Setting Goals
- Monitoring Progress
- Evaluation: Dos and Don'ts
- Action Plan

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### **Time Matters**

*Jennifer Ledet, Ledet Management Consulting*

- Establishing Priorities
- Accomplishing Goals in the Time Available
- Time-Wasters & Time Saving Strategies

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### **Leading High Performance Teams**

*Jennifer Ledet, Ledet Management Consulting*

- The 5 Practices of Exemplary Leadership
- Am I a Leader
- Organizing Your Team

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### **School Registration Fee**

\$899, per LBA member

\$1299, per non-member

\*Limited Registration Available\*

# MEET THE INSTRUCTORS



**Jennifer Ledet** - Born and raised along the bayous of South Louisiana, Jennifer Ledet, CSP, SPHR, mixes her Cajun heritage with concrete, practical leadership strategies that solve people problems and produce results. Her programs focus on mastering communication, inspiring real teamwork, and amping your influence to impact the bottom line. Author of *Lead, Follow or Get Me the Hot Sauce* and a lively, engaging speaker, Jennifer is a Certified Speaking Professional (CSP), as well as a certified Senior Professional in Human Resources, a Certified Structured Facilitation Professional, and a certified Master Trainer. If you or your team is ever in need of a facilitator, executive coach, or leadership development guide, if you're interested in being a part of THRIVE! Women's Leadership Roundtable, OR if y'all just need a good shot in the arm to boost team spirit and revive your sense of shared purpose, visit [JenniferLedet.com](http://JenniferLedet.com) and schedule a complimentary discovery call with Jennifer today. And finally, Jennifer is passionate about crawfish, chocolate, red wine, family and Gumbeaux (her big, red Golden Retriever). And not always in that order!



**Fred Preis** is a partner at the Breazeale, Sachse & Wilson law firm where he is a senior member of the labor and employment law section which represents management nationwide. Prior to serving as an officer in the United States Army, Fred earned both his undergraduate degree in business and his law degree from Louisiana State University. As both a trial lawyer and advisor, Fred has served as lead labor counsel for Fortune 500 companies, as well as trade associations and employers in mid-sized and small industries, businesses and financial institutions throughout the United States.



**Julie Laperouse** has been screaming all her life, but made it a profession in 2008 when she founded her motivational speaking and training firm Screaming Peacock. Through Screaming Peacock, Julie has worked with organizations ranging from Nissan North America to numerous Junior Leagues and professional women's groups to the Louisiana Funeral Directors Association. She has authored one book, "Are you a Screaming Peacock?" which complements her public speaking engagements. Julie is currently the Director of Culture and Talent for Gulf Coast Bank, a top performing community bank based in New Orleans, LA. Her previous gigs include serving as a Managing Director of Emergent Method, a Louisiana based consulting firm where she led their suite of training and development services for more than 150 clients in her five-year tenure. Earlier in her career, she was Director of Talent Development for the Baton Rouge Area Chamber (BRAC), a fundraising representative for St. Jude Children's Research Hospital, and owner-operator of Bancroft Paper Company alongside her husband. Julie is a Louisiana native and alumnae of Louisiana State University. She currently lives in Baton Rouge where she is involved in her community through organizations like The Alliance Professional Women's Consortium, Halfway to St. Pat's Day, and TEDxLSU. Julie was named one of the Baton Rouge Business Report's "Most Influential Women in Business" in 2017. She is married and has four little peacocks.



**Kerry Sauley, PhD**, is a Marjory B. Ourso Excellence in Teaching Professor in the Rucks Department of Management at Louisiana State University. He received his PhD in Industrial/Organizations Psychology from LSU. In 2007, he was recognized by Business Week magazine as one of 12 favorite business professors nationwide.



**Jay Toups** is the Principal of Retail Management Resources, Inc., a Lafayette based company. His 30+ years of experience includes time spent at First Commerce Corp, Hibernia National Bank, Bank One, and Dixie Savings as a Lender, Branch Manager, Regional Manager, Retail Sales Coordinator, etc. He is currently working with community banks across the Gulf South helping them grow and prosper.

# SCHOOL AGENDA

## TUESDAY OCTOBER 4, 2022

8:30am-9:00am	Continental Breakfast & Registration
9:00am-12:00pm	DiSCover Your Leadership Style <i>Jennifer Ledet, Ledet Management</i>
12:00pm-12:45pm	Lunch
12:45pm-2:45pm	DiSCover Your Leadership Style (Continued)
2:45pm-4:45pm	Time Matters <i>Jennifer Ledet, Ledet Management</i>

## WEDNESDAY OCTOBER 5, 2022

8:00am-8:30am	Continental Breakfast
8:30am-12:00pm	Performance Evaluations <i>Jay Toups, Retail Management Resources</i>
12:00pm-12:45pm	Lunch
12:45pm-4:45pm	Management Behavior <i>Kerry Sauley, LSU</i>

## THURSDAY OCTOBER 6, 2022

8:00am-8:30am	Continental Breakfast
8:30am-10:00am	HR Overview & Supervisor Best Practices <i>Fred Preis, Breazeale, Sachse &amp; Wilson</i>
10:15am-12:15pm	Surviving the Modern Workplace <i>Julie Laperouse, The Screaming Peacock</i>
12:15pm-1:00pm	Lunch
1:00pm-2:00pm	Surviving the Modern Workplace (Continued) <i>Julie Laperouse, The Screaming Peacock</i>
2:15pm-4:15pm	Leading High Performance Teams <i>Jennifer Ledet, Ledet Management</i>
4:15pm-4:45pm	Closing Ceremony



## **PRE-WORK (DISC PERSONALITY PROFILE)**

The week of September 12, instructions will be sent to each registered participant to access the DiSC personality profile online, which will need to be completed no later than September 23. This is required to participate in the school.



# 2022 BANKERS SCHOOL FOR SUPERVISORY TRAINING

OCTOBER 4-6, 2022 - THE BANKERS CENTER, LBA OFFICE

## Registration Form

*Register Early, Limited registrations*

Name \_\_\_\_\_  
Bank \_\_\_\_\_  
Street Address \_\_\_\_\_  
City / State/ Zip \_\_\_\_\_  
Office Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
E-Mail \_\_\_\_\_

### Payment Options

Check (Made payable to the Louisiana Bankers Association)  
 Visa       MasterCard       American Express  
Card # \_\_\_\_\_ Expiration \_\_\_\_\_  
Date \_\_\_\_\_  
Credit Card Billing address \_\_\_\_\_

<p><b><u>Registration Fee</u></b> \$899, per LBA member \$1299, per non-member</p>
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Name on Card (Please Print) \_\_\_\_\_

This training will be covered under SBET (Small Business Employee Training Program). Please provide an email address on the line below to receive the necessary documentation for reimbursement:  
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### Location

The Bankers Center, LBA Office  
5555 Bankers Avenue  
Baton Rouge, LA 70808

### School Registration Fee

\$899, per LBA member  
\$1299, per non-member

### Pre-Work (DiSC Personality Profile)

The week of September 12, instructions will be sent to each registered participant to take the DiSC personality profile online, which will need to be completed no later than September 23, 2022. This is required to participate in the school.

### Cancellation Policy & Registration Deadline

Please submit registration by **September 9, 2022**. If you must cancel your registration, please do so by September 9 to avoid a \$375 cancellation fee. Any registrant who does not cancel will be billed the full registration fee and sent the manual.

### Hotel Information

Residence Inn by Marriott - Towne Center at Cedar Lodge 7061 Commerce Circle, Baton Rouge, LA 70809. For reservations, call **(225) 925-9100** and ask for the "Louisiana Bankers Association special room rate of \$127."

Submit registration and view roster in the Education Section of LBA's website, [www.lba.org](http://www.lba.org)