LBA PROFESSIONAL DEVELOPMENT WORKSHOPS

LBA

Advanced New Accounts

September 19, 2017 ▪ 9:00am - 4:00pm
The Bankers Center ▪ Baton Rouge, LA

This seminar explores some of the advanced issues for opening deposit accounts. It is designed for bankers with several years of experience in opening deposit accounts. We will begin with a look at "Customer Due Diligence" in the Bank Secrecy Act. From there, we will move to the difficult issues with non-resident aliens, bankruptcy accounts and successions. Then we move to all the complex business types of accounts, from multi-tiered business accounts to money service businesses. We will discuss the dos and don'ts of complex business account opening, changing, and closing procedures. You will learn what to do when businesses are sold or change ownership type, or, begin to cash checks and act as a money service business. You will receive an updated deposit Manual.

Workshop Topics

- Opening accounts for non-resident aliens
- Powers of attorney
- Bankruptcy accounts—types of bankruptcy and how to open accounts
- Succession issues, usufruct accounts, funeral home accounts and other death issues
- Business Accounts especially LLCs
- Multi-tiered business accounts
- 1031 Exchange Accounts
- Money Service Businesses
- Political campaigns, tragedy and benefit accounts
- Social Security Accounts & Veterans Accounts

Who Will Benefit

Customer Service Representatives, Personal Bankers, Branch Managers, Branch Administrators, Training and Compliance Officers. This course is not designed for beginners.

Registration Fee

$250, per LBA member
$450, per non-member

Workshop Instructor

Deborah Crawford is the President of gettechnical, inc. a Baton Rouge-based firm, specializing in the education of banks and credit unions across the nation. Her 27+ years of banking and teaching experience began at Hibernia National Bank in New Orleans. She graduated from Louisiana State University with both her bachelor's and master's degrees. Deborah's specialty is in the deposit side of the financial institution where she teaches seminars on regulations, documentation, insurance and Individual Retirement Accounts.