



ENVIRONMENTAL BANKERS ASSOCIATION

510 King Street, Suite 410
Alexandria, Virginia 22314 USA
Phone 703/549-0977 Fax 703/548-5945
www.envirobank.org

EBA Meeting Agenda

New Orleans, LA

January 19, 20, 21, 22 and 23, 2013

Sunday, January 20, 2013

6:00 -7:00 PM Business Meeting and Committee Reports—Open to All EBA Members

7:00 -8:30 PM MIXER for Everyone, Courtesy Platinum Sponsor, Partner Engineering & Science, Inc.

We will be making our own Mardi Gras masks and then all are invited to join a guided EBA Ramble through the French Quarter

Monday, January 21, 2013

Premium Sponsor: Partner Engineering & Science, Inc.

7:30-8:30AM Registration/Continental Breakfast Lanyard Sponsor: FirstSearch Technology Corp.

Theme: Charting the Changing Landscape of Environmental Banking. Monday AM will be broadcast live

8:30-8:50 Recognition of our Hosts and Sponsors, Election Officers, Welcoming Remarks- Jeff Telego, Executive Co-Director, EBA and Rick Ferguson, SVP & Chief Environmental Compliance Officer, U.S. Bank and EBA President, Dan Richardson, EBA General Counsel/Partner Lewis Longman & Walker, PA

8:50-10:00 Banking Case Law – Evolving Due Diligence Practices and Standards – Larry Schnapf, Principal, Schnapf Law Offices, and Laurence Kirsch, Partner and Chair, Environmental Practice, Goodwin Procter LLP

10:00-10:15 Break – Refreshments Courtesy of Silver Sponsors

10:15-11:00 Reducing Bank Settlement Costs and Time on Environmental Cleanups, Michael W. Steinberg, Partner, Morgan, Lewis & Bockius LLP

11:00 – 12:00 Phase II Investigations, How Sampling Technology Choices Translate to Data, Risk and Liability, Rick Ferguson, SVP and Chief Environmental Compliance Officer, US Bank, and Joe Derhake, President, Partner Engineering and Science, Inc.

12:00-1:30 Luncheon – Courtesy of Gold Sponsor, EcoLog-ERIS and Langan Engineering and Environmental Services, Inc.

Damage Economics and the Importance of Calculating Project Delays, the Aftermath of Katrina Randall Bell, PhD, CEO, Bell Anderson & Sanders, LLC

2:00-3:00 Underground Storage Tank Updates and Heating Oil Tanks Adventures, Mike Kulka, CEO, PM Environmental, Inc , Cindy Lewis, VP, Environmental Risk Management, BB&T Bank and Fred Dindoffer, Partner, Bodman Longley, Sharon Valverde, VP and ERM Administrator, JP Morgan Chase NA (Moderator)

3:00 – 3:30 Break- Refreshments Courtesy of Silver Sponsors

3:30 - 4:30 Zombie Wastes, When the Graveyard Wastes Comes to Life, Guillermo (Willy)Accame, Director, Risk Management, Panattoni Development Company, Inc., Vince Yarina, Senior Associate, Langan Engineering and Environmental Services, Inc., Patrick J. Larkin, Partner, Strasburger & Price, L.L.P.

4:30- 5:30 Open Forum – EBA ERM Survey Discussion and "Summary of the ASTM-Environmental Consultants Roundtable October Workshop on Phase I Considerations Outside of E1527" Anthony J. Buonicore, P.E., Principal, The Buonicore Group, and Interim Director, Phase I Environmental Consultants Roundtable, Jeff Telego, Executive Co-Director, EBA, Other Topics and speakers TBD

5:30-7:00 RECEPTION Courtesy of Platinum Sponsor: PM Environmental, Inc., with Jazz entertainment by “New Orleans Finest Musicians”

Tuesday, January 22, 2013

8:00-9:00 Bankers and Sponsors Breakfast with the Board of Governors ONLY

Continental Breakfast, Refreshments Courtesy of Silver Sponsors

9:00-10:15 Emerging Role of the Licensed Site Professionals/Programs and Their Effect on Site Closures & Marketplace –Cathy McGowan, Director RETECHs , Wells Fargo Bank, NA; Chris Parent, LSP, President, Environmental Risk Advisors, LLC, Jorge H. Berkowitz, LSRP, Senior Associate, Langan Engineering & Environmental Services, Inc., Fred K. Taylor, LEP,LSP, LRS, Principal, or Jeff Lambert,PE, LSP,LEP and Project Manager, Conestoga Rovers & Associates, Jeff Hullinger, Principal & Ohio VAP Certified Professional, Carnouste Consulting, Ltd., Richard Geisler, LSP, Branch Manager, ECS, Inc., Jeff Telego, Executive Co-Director, EBA (Moderator)

10:15-10:40 BREAK – Refreshments Courtesy of Silver Sponsors

10:40-11:15 “Dark Buildings Syndrome” Phyllis Riina, VP, CB Richard Ellis, Inc., Dennis Firestone, Managing Director, CB Richard Ellis, Inc.,& Sharon Valverde, VP and ERM Administrator, JP Morgan Chase, NA

11:15-12:30 How Environmental and Appraisal Functions Interact with Credit Risk Management and Sustainability for Real Estate Transactions, Evan C. Henry, former SVP, Appraisal and Environmental Services, Bank of America, Randall Bell, PhD, CEO, Bell Anderson & Sanders, LLC, Mitch Kreeger, MAI, VP – Chief Appraiser, West Coast Region, Boston Private Bank & Trust Company, Jeff Telego, EBA Exec. Co-Director (Moderator)

12:30- 1:45 LUNCHEON Courtesy of Gold Sponsors, ERI Inc., EDR and Bock & Clark

Creating the Capital Stack for Debt and Equity Transactions, George Vallone, President, The Hoboken Brownstone Company

2:00 – 2:30 State of the Commercial Real Estate, Capital Markets and Environmental Due Diligence Trends, Dianne Crocker, Principal Analyst, Market Research, EDR Insight

2:30 – 3:00 Open Forum – AMC, PCBs in Construction Materials and Survey Polling Results TBD, Jeff Sotek, Senior Project Manager, HPR Associates, Inc.,

3:00 – 3:15 Break – Refreshments Courtesy of Silver Sponsors

3:15 – 5:15 Environmental Banker Roundtable – Bankers Only Session, Georgina Dannatt, VP ERM, Bank of the West and Rick Ferguson, SVP & Chief Environmental Compliance Officer, U.S. Bank-- **A Must Attend!**
Simultaneous Session - Environmental Consultants Roundtable, Anthony Buonicore, CEO, Buonicore Partners, LLC (Moderator)

Wednesday, January 23, 2013 Mentoring and Training for New Environmental Bankers

8:30 – 10:00 Planned Topics for Discussion – Rick Ferguson, SVP & Chief Environmental Compliance Officer, U.S. Bank (Session Moderator and Training Facilitator) Other Trainers TBD

- Updating and Fine Tuning Environmental Policies and Procedures and Practices,
 - Roles, Responsibilities, waivers, etc.
- Determining Risk Tools/Tolerance and Levels of Due Diligence and Costs to Cure
 - Engaging consultants

10:00 – 10:20 Break – Refreshments Courtesy of EBA

10:20 – 12:00 Planned Topics for Discussion -

- Building consultant Relationships and selling the Importance of ERM up the Management Chain
 - Updating Elements of Master Services Agreements--Insurance issues, requirements and interpretations etc.

22 SPONSORS: Partner Engineering and Science, Inc.; PM Environmental, Inc.; EDR; Environmental Risk Innovations, Inc.; Ecolog ERIS; FirstSearch Technology Corp.; AKT Peerless Environmental Services; GeoSearch; Quire; Global Realty Services Corp.; AEI Consulting; Historical Information Gathers, Inc.; EMG; Cardno/ATC ; Veaux Associates; GZA Geo Environmental; HRP Associates; Bock & Clark; Tetra Tech; Langan Engineering and Environmental Services, Inc.; Enercon Services; Terracon.

11/30/12



Environmental Bankers Association
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Alexandria, Virginia 22314 USA
Phone 703/549-0977 Fax 703/548-5945
eba@envirobank.org

EBA MEETING: January 19-23, 2013 New Orleans, LA
REGISTRATION FORM

_____ **YES! I'm an EBA member** and want to attend! **Register me** for the EBA Member Meeting.
Enclosed is a check for.....\$**350.00**

_____ **YES! I'm a prospective EBA member** and want to attend! **Register me** for the EBA Member Meeting.
Enclosed is a check for a **Banking prospective member**..... \$**675.00**
Enclosed is a check for an **Affiliate (Consulting Firm, Law Firm, etc.) prospective member**..... \$**725.00**
Enclosed is a check for an **Banking Associate Member**.....\$**745.00**

NAME_____

ADDITIONAL NAME_____

TITLE_____

COMPANY_____

ADDRESS_____

CITY_____ST_____ZIP_____

PHONE_____FAX_____

E—MAIL_____

CREDIT CARD#_____EXP._____

Send your check and form to: **EBA, 510 King Street, Suite 410, Alexandria, Virginia 22314.**
EBA Members can register and pay online at www.envirobank.org. Others please fax the form to 703/548-5945.

HOTEL INFORMATION: Please make your own hotel reservations at the Astor Crowne Plaza Hotel, 739 Canal Street, French Quarter, New Orleans, LA 70130. Call 1 800 593 5447 or 504-962-0500 or go to www.astorcrowneplazafrenchquarter to get the low EBA Rate of \$169/ Night, plus tax. A one-night non-refundable deposit will be taken at the time of all individual reservations. **It is important that all our attendees register as hotel guests to meet the terms/ concessions of the EBA contract.** Call or look for the link on the EBA website, www.envirobank.org.

Cancellation Policy: Paid registrations canceled before January 8, 2013 are eligible for a \$200 refund; all later cancellations or no-shows will be charged the full price of their registration; you may send a substitute or transfer for \$50.00 to a future meeting. You are responsible for both making and canceling your own room reservation.

If you wish Continuing Education Credits (CEU) for this program, you need to take the initiative and find out how to get the forms from your professional organization in your state. Then contact EBA for support if you are willing to pay the state fees yourself. We will work with you to get approvals and provide certificates.

French Quarter

Everybody loves to eat in New Orleans and you'll see why with hundreds of French Quarter restaurants here to serve you. With so much culture, history and entertainment, you'll find a unique and exciting experience around every corner--from small boutiques to noteworthy galleries, to shopping and sightseeing in the French Quarter. Whether it's the 18th century architecture, the famous bars or ghostly haunts that interest you, there is a tour for you. There is much to do out-of-town also, from plantation tours to Cajun country boat trips. And don't forget the multiple sports venues nearby. On Bourbon Street step onto one of the world's most renowned playground overflowing with restaurants, clubs and history. Art galleries, world famous restaurants, historic hotels and awe-inspiring architecture – find it all in New Orleans, LA. NOTE: There are krewes parading for Mardi Gras on Saturday, Jan. 19, 2013 in the French Quarter.



- _____ Plantation House tour
- _____ New Orleans Mansions tour
- _____ History tour with guide
- _____ Cajun country tours
- _____ Mardi Gras float warehouse/workroom tour
- _____ Cooking Class
- _____ Cocktail tour
- _____ Carriage ride
- _____ Mississippi River paddlewheel boat tour
- _____ Nighttime tour of spooky mansions
- _____ Cemetery Tour
- _____ Music walkabout
- _____ OTHER _____

_____ **EBA Gives BACK on SUNDAY 9-11 AM Volunteer in a Shelter**

_____ **AEI Hospitality Suite on Sunday Afternoon.**

_____ **Ramble after the Sunday Mixer with other EBA members**

Do you plan to rent a car? YES ___or NO ___

Are you willing to ride share? YES ___or NO ___

Sign up below after making your choices. Most activities start from the lobby Sunday at 9 AM

PLEASE FAX THIS PAGE TO 703-548-5945 OR E-MAIL TO EBA@ENVIROBANK.ORG

NAME _____

ADDITIONAL NAME _____

TITLE _____

COMPANY_____

PHONE_____ Email_____