



# 2024 Bankers School for Supervisory Training

October 2-4, 2024

The Bankers Center, LBA Office

*(Register Early - Registration limited)*

*The Bankers School for Supervisory Training is a three-day program, developing managerial skills for frontline supervisors. The annual school provided by the Louisiana Bankers Association hosts students from all over the state. In 2024, we will hold two schools June 12-14 and October 2-4, 2024. LBA has offered this school for 51 years with more than 4,500 bankers that have graduated from the school.*

## Curriculum

### **DiSCover Your Leadership Style**

*Jennifer Ledet, Ledet Management Consulting*

This highly interactive, fun, and enlightening session will help leaders and emerging leaders to understand themselves, their own motivations, strengths and behavioral tendencies and how they can use these qualities to step up and be a more confident and competent leader. With a clear understanding of human behavior and the reasons why you do what you do, (and the reasons others do what they do!) you will be in a unique position to improve your own results as a leader and communicator.

### **Time Matters**

*Jennifer Ledet, Ledet Management Consulting*

- Establishing Priorities
- Accomplishing Goals in the Time Available
- Time-Wasters & Time Saving Strategies

### **Performance Evaluations**

*Jay Toups, High Performance Teams by RMR*

- Setting Goals
- Monitoring Progress
- Evaluation: Dos and Don'ts
- Action Plan

### **HR Overview and Supervisor Best Practices Discussion**

*Ginger Laurent, Louisiana Bankers Association and Fred Preis, Breazeale, Sachse & Wilson, L.L.P.*

- As a supervisor, learn the basic human resource functions most helpful to you.
- Supervisor Best Practices Roundtable Discussion

### **Management Behavior**

*Kerry Sauley, PhD, Louisiana State University*

- Understanding Job Performance
- Effective Coaching
- The Art of Feedback
- Ten Keys to Success

### **Leveraging Generational Differences in the Workplace**

*Melissa Thompson, PhD, Success Labs*

- Managing a Changing Workforce
- Self-awareness and understanding others in the workplace
- Communication styles and finding common ground to harness the power of a diverse workforce

### **Leading High Performance Teams**

*Jennifer Ledet, Ledet Management Consulting*

- The 5 Practices of Exemplary Leadership
- Am I a Leader
- Organizing Your Team

### **School Registration Fee**

\$899, per LBA member

\$1299, per non-member

\*Limited Registration Available\*

# MEET THE INSTRUCTORS



**Jennifer Ledet** - Born and raised along the bayous of South Louisiana, Jennifer Ledet, CSP, SPHR, mixes her Cajun heritage with concrete, practical leadership strategies that solve people problems and produce results. Her programs focus on mastering communication, inspiring real teamwork, and amping your influence to impact the bottom line. Author of *Lead, Follow or Get Me the Hot Sauce* and a lively, engaging speaker, Jennifer is a Certified Speaking Professional (CSP), as well as a certified Senior Professional in Human Resources, a Certified Structured Facilitation Professional, and a certified Master Trainer. If you or your team is ever in need of a facilitator, executive coach, or leadership development guide, if you're interested in being a part of THRIVE! Women's Leadership Roundtable, OR if y'all just need a good shot in the arm to boost team spirit and revive your sense of shared purpose, visit [JenniferLedet.com](http://JenniferLedet.com) and schedule a complimentary discovery call with Jennifer today. And finally, Jennifer is passionate about crawfish, chocolate, red wine, family and Gumbeaux (her big, red Golden Retriever). And not always in that order!



**Jay Toups** is the Principal of High Performance Teams by RMR, Inc., a Lafayette based company. His 30+ years of experience includes time spent at First Commerce Corp, Hibernia National Bank, Bank One, and Dixie Savings as a Lender, Branch Manager, Regional Manager, Retail Sales Coordinator, etc. He is currently working with community banks across the Gulf South helping them grow and prosper.



**Fred Preis** is a partner at the Breazeale, Sachse & Wilson law firm where he is a senior member of the labor and employment law section which represents management nationwide. Prior to serving as an officer in the United States Army, Fred earned both his undergraduate degree in business and his law degree from Louisiana State University. As both a trial lawyer and advisor, Fred has served as lead labor counsel for Fortune 500 companies, as well as trade associations and employers in mid-sized and small industries, businesses and financial institutions throughout the United States.



**Kerry Sauley, PhD**, is a Marjory B. Ourso Excellence in Teaching Professor in the Rucks Department of Management at Louisiana State University. He received his PhD in Industrial/Organizations Psychology from LSU. In 2007, he was recognized by Business Week magazine as one of 12 favorite business professors nationwide.



**Dr. Melissa Thompson** is a consultant and coach at Success Labs with extensive experience in interpersonal communication, public speaking, and talent development. In addition to her role at Success Labs, she also serves as an organizer and speaker coach for TEDxBatonRouge since its inception in 2023 and is an adjunct faculty member in the LSU E.J. Ourso College of Business. She holds a BA in Communication Studies from LSU and an MA and PhD in Communication Theory from the University of Memphis.



**Ginger Laurent** is CEO of Louisiana Bankers Association. She joined the LBA staff in 2000 after spending over 16 years as a banker in the Acadiana market. She holds an undergraduate degree in Communications and a Master's in Business Administration from the University of Louisiana at Lafayette. Ginger is certified as a Senior Professional in Human Resources. She is a graduate of The Graduate School of Banking at LSU, LBA School of Banking and LBSST. In addition to Ginger's role for the LBA, she also manages the Louisiana Bankers Service Corporation, Bankers Benefits of Louisiana and Louisiana Bankers Education Foundation. Ginger conducts in-house supervisory training and is available for marketing and human resource consulting.

# SCHOOL AGENDA

## Wednesday October 2, 2024

8:30am-9:00am	Continental Breakfast & Registration
9:00am-12:00pm	DiSCover Your Leadership Style <i>Jennifer Ledet, Ledet Management</i>
12:00pm-12:45pm	Lunch
12:45pm-2:45pm	DiSCover Your Leadership Style <i>(Continued)</i>
2:45pm-4:45pm	Time Matters <i>Jennifer Ledet, Ledet Management</i>

## Thursday October 3, 2024

8:00am-8:30am	Continental Breakfast
8:30am-12:00pm	Performance Evaluations <i>Jay Toups, High Performance Teams by RMR</i>
12:00pm-12:45pm	Lunch
12:45pm-5:00pm	Management Behavior <i>Kerry Sauley, LSU</i>

## Friday October 4, 2024

8:00am-8:30am	Continental Breakfast
8:30am-10:00am	HR Overview & Supervisor Best Practices <i>Ginger Laurent, LBA &amp; Fred Preis, Breazeale, Sachse &amp; Wilson</i>
10:15am-12:15pm	Leveraging Generational Differences in the Workplace <i>Dr. Melissa Thompson, Success Labs</i>
12:15pm-1:00pm	Lunch
1:00pm-2:00pm	Leveraging Generational Differences in the Workplace <i>Dr. Melissa Thompson, Success Labs</i>
2:15pm-4:15pm	Leading High Performance Teams <i>Jennifer Ledet, Ledet Management</i>
4:15pm-4:45pm	Closing Ceremony



## Pre-Work (DiSC Personality Profile)

The week of September 9, instructions will be sent to each registered participant to access the DiSC personality profile online, which will need to be completed promptly (a firm deadline will be communicated via email to all registrants but we typically give at least 8-10 days to complete).

Completion of the DiSC is required to participate in the school.



# 2024 Bankers School for Supervisory Training

October 2-4, 2024 - The Bankers Center, LBA Office

## Registration Form

*Register Early, Limited registrations*

Name \_\_\_\_\_  
Bank \_\_\_\_\_  
Street Address \_\_\_\_\_  
City / State/ Zip \_\_\_\_\_  
Office Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
E-Mail \_\_\_\_\_

### Payment Options

Check (Made payable to the Louisiana Bankers Association)  
 Visa       MasterCard       American Express  
Card # \_\_\_\_\_  
Expiration Date \_\_\_\_\_  
Credit Card Billing address \_\_\_\_\_  
Name on Card (Please Print) \_\_\_\_\_  
Signature \_\_\_\_\_ Amount to be Charged on Card \$ \_\_\_\_\_

### Registration Fee

\$899, per LBA member  
\$1299, per non-member

This training will be covered under SBET (Small Business Employee Training Program). Please provide an email address on the line below to receive the necessary documentation for reimbursement:  
\_\_\_\_\_

### Location

The Bankers Center, LBA Office  
5555 Bankers Avenue  
Baton Rouge, LA 70808

### Registration Deadline

We encourage early registrations for this program as we do have limited capacity. Registration deadline is **September 6** or once we reach maximum capacity, whichever comes first.

### School Registration Fee

\$899, per LBA member  
\$1299, per non-member

### Cancellation Policy

If you must cancel your registration, please do so by September 6, 2024 to avoid a \$375 cancellation fee. Any registrant who does not cancel will be billed the full registration fee.

### Pre-Work (DiSC Personality Profile)

The week of September 9, instructions will be sent to each registered participant to take the DiSC personality profile online, which will need to be completed no promptly. This is required to participate in the school.

### Hotel Information

Residence Inn by Marriott - Towne Center at Cedar Lodge 7061 Commerce Circle, Baton Rouge, LA 70809. For reservations, call **(225) 925-9100** and ask for the "Louisiana Bankers Association special room rate of \$127."