



# 2024 Real Estate Luncheon

October 8, 2024 ☐ 11:30am - 1:00pm

Maritime Museum ■ 133 Mabel Drive, Madisonville, LA 70447

### Speakers:

**Topic:** The current state of the residential and commercial real estate markets.



**Michael Saucier**, Founder and President of Gulf States Real Estate, Development and Construction Services, has over forty years of success in real estate brokerage, property management, and developing a variety of projects across the United States. Mike is heavily involved in the initial project visioning and planning of the Gulf States projects. In addition to applying his keen insight, leadership, and vast experience in various disciplines, Mike is also responsible for identifying corporate clients and other income producing services and projects for Gulf States, their partners, and clients. Mike has served in leadership positions for the City of Hammond Planning Commission, the State Board of Louisiana Economic Development Corporation, and is currently a board member of the St. Tammany Chamber of Commerce. “Turning Ideas into Reality” is not just a tagline for his companies, it’s what drives him and his colleagues daily. Mike holds a bachelor’s degree in civil engineering from LSU and holds real estate broker licenses in Louisiana, Mississippi and Alabama.



**Steve Hayes’** career spans over 26 years in real estate and leadership training, exemplifies a dynamic blend of leadership and entrepreneurial skills. His journey began after obtaining a B.S. in Psychology from Colorado State University in 1989, coupled with a certificate in criminal justice. Steve's initial foray into real estate led to him owning and operating four real estate offices in Colorado and Louisiana, demonstrating his capacity for leadership and business development. He founded and manages a real estate brokerage company, emphasizing the values of Relationships, Excellence, Appreciation, Community, and Honesty (REACH). His role as a Virtual Manager at C3 Real Estate Solutions further highlights his adaptability and commitment to assisting agents with training and business development.



### Individual Registration:

Individual Registration - LBA Members: \$45/person

Individual Registration LBA Non-Members: \$55/person

Name \_\_\_\_\_

Company \_\_\_\_\_

Email Address \_\_\_\_\_

Street Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Office Phone \_\_\_\_\_

Cell \_\_\_\_\_

### Table Registration:

Table of 8 seats - \$350 LBA Members

Table of 8 seats - \$450 Non-Members

Please list the names of the 8 people attending below:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_

### Event Sponsor:



### Event Sponsorship:

Event Sponsorships \$500 (includes two registrations)

Sponsorship Contact:

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Email: \_\_\_\_\_

**Please list the names of the two complimentary registrants:**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Email Address: \_\_\_\_\_

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Email Address: \_\_\_\_\_

### Payment Options:

Check ( Made payable to Louisiana Bankers Association)

Visa    MasterCard    American Express

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_ Amount to be charged: \_\_\_\_\_

Name on Card (please print) \_\_\_\_\_

Signature \_\_\_\_\_

Billing Address: \_\_\_\_\_