



2024 Real Estate Luncheon

March 15, 2024 ☐ 11:30am - 1:00pm

Petroleum Club of Lafayette ■ 111 Heymann Blvd., Lafayette, LA 70503

Speakers:

Topic: The current state of the residential and commercial real estate markets.



David Gleason realized his passion for real estate in 2006 and it didn't take him long to advance in the industry. By 2007, he found his niche in commercial real estate. Just over two years later, he became a Certified Commercial Investment Member. In 2012, he established The Gleason Group, carefully selecting a team of associates who specialize in all aspects of commercial real estate and who share his passion for seeing the community develop for the convenience and enjoyment of its residents. He has represented all property types, from farmland to industrial business parks, and strip malls to medical office buildings. His specific areas of expertise include investment sales, strategic planning and financial structuring. He has a successful record with build-to-suit, buyer representation, construction/contracting, leasing and market analysis. A native of Lafayette, David is not only well connected in this market, but has been very successful helping clients from Lake Charles to Baton Rouge and other areas of Acadiana. He has been pivotal in commercial real estate acquisitions, valued at over \$20 million annually, earning a spot as a "Top Lister" and "Top Seller" several times throughout his career. David assures seamless service and top-notch professionalism from the first call to the close of the deal. You can expect up-to-date analyses of market trends and keen analyses of property values, skilled negotiations and creative marketing strategies.



THE GLEASON GROUP
REAL ESTATE & DEVELOPMENT COMPANY



Kim Lafleur launched her real estate career in 2013 in The Woodlands, TX. In 2013, Kim's career was a tremendous success setting franchise records with her previous company. She was an integral part of getting expatriate families settled that were a part of the relocation of Exxon's World Headquarters into her market. A valuable asset to the Relocation Department of the company, Kimberly became familiar with the challenges, timelines and logistics of getting families settled into their new destination. After a two year stint there learning the ropes, Kim returned to Acadiana where she currently resides with her husband and two girls in Ville Platte. Kim joined Teresa

Hamilton & Team in 2017 where she was able to advance her career under the mentorship of Teresa. With over 600 homes and over \$120M sold, Kim has a pulse on the highs and lows of the local market as well as holding leadership positions at the local and state levels to keep up with industry changes and needs. Kim looks forward to opportunities like this one to compare notes and share her experience with others in the industry.



LATTER & BLUM

Teresa Hamilton
Tough. Smart. From the Heart. TEAM

Individual Registration:

- Individual Registration - LBA Members: \$35/person
- Individual Registration LBA Non-Members: \$45/person

Name _____
 Company _____
 Email Address _____
 Street Address _____
 City, State, Zip _____
 Office Phone _____
 Cell _____

Table Registration:

- Table of 8 seats - \$250 LBA Members
- Table of 8 seats - \$350 Non-Members

Please list the names of the 8 people attending below:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____

Event Sponsorship:

- Event Sponsorships \$500 (includes two registrations)

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Please list the names of the two complimentary registrants:

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Payment Options:

- Check (Made payable to Louisiana Bankers Association)
- Visa MasterCard American Express

Card Number _____
 Expiration Date _____ Amount to be charged: _____

Name on Card (please print) _____

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