



Real Estate Valuation Overview (Appraisals)

August 21, 2007 • Baton Rouge, The Bankers Center

Registration Form

Name	Email Address
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
Bank _____	
Address _____	
City / State/ Zip _____	
Phone _____	Fax _____

Payment Options

Check (Made payable to the Louisiana Bankers Association)

Visa MasterCard

Card # _____ Expiration Date _____

Signature _____ Name on Card (Please Print) _____

I am unable to attend. Please send me _____ copies of the manual or CD (circle preference) for \$99 each (includes shipping and handling).

Registration Fee

\$199, LBA members
\$299, nonmembers

Please fax this registration form before mailing. Registration can also be submitted on

**LBA's Website, www.lba.org,
in the Education Section.**

Fax 225/343-3159

Louisiana Bankers Association

Post Office Box 2871 Baton Rouge, LA 70821

**Online registration list updated
weekly at www.lba.org
in the education section**



Workshop Instructor

W. Ross Shuffield, Jr., is a licensed real estate appraiser and broker. He has 35+ years of experience appraising all types of real estate. He presently specializes in commercial property valuation.

Mr. Shuffield is a graduate of the University of Louisiana-Lafayette, with a BS degree in Economics. He also earned an MBA degree from Louisiana State University. He holds the MAI and SRA designations of the Appraisal Institute, and the CCIM designation from the Commercial Investment Real Estate Institute. He is a licensed general appraiser in Louisiana.

Mr. Shuffield is a partner of the firm of Argote, Derbes, Graham, Shuffield & Tatje, Inc., which is a state-wide operation engaging in the appraisal of all types of commercial properties. He specializes in property types including office buildings, shopping centers, hotels, restaurants, nursing homes, hospitals, warehouses, etc.



Real Estate Valuation Overview (Appraisals)

August 21, 2007 • Baton Rouge, The Bankers Center

This seminar is intended to provide a general overview of the appraisal process as it relates to financial institution underwriting. The purpose of the presentation will be to acquaint financial institution personnel with the appraisal process and factors which influence the preparation of an appraisal prepared for use in the underwriting process.

The seminar will effectively be divided into three sections. First, the regulatory environment will be summarized. Federal and state legislation, particularly licensing and FIRREA will be discussed, specifically regarding their effect on who does appraisals, and what legal requirements must be complied with in the preparation of an appraisal. The Uniform Standards of Professional Appraisal Practice (USPAP), which form the framework within which appraisals are prepared, will also be discussed.

Next, there will be a brief discussion of the theoretical environment, specifically with respect to the training available for appraisers. Finally, the practical environment will be overviewed. This section will be devoted to the actual process of developing and reporting an appraisal. This will include a brief discussion of area and property description, and the mechanics of the respective approaches to value.

Who Will Benefit

CEOs, loan officers, loan review officers, credit analysts, loan operations personnel, bank appraisal officers, special assets officers and any other bank personnel needing to understand appraisals.

Registration Fee

\$199, LBA members

\$299, nonmembers

Agenda

8:45 a.m. Registration

9:00 a.m. Program Begins

Noon Lunch

4:00 p.m. Program Adjourns

Location

Baton Rouge, The Bankers Center

5555 Bankers Avenue

225/387-3282